

Effective Petroleum Purchasing

Are you purchasing petroleum at the lowest possible cost? How do you know?

Riggins, Inc. offers a pricing service to government entities who are seeking to lower the cost of their petroleum purchases. Our company holds many local, municipal, cooperative, state, and federal petroleum contracts, and so we are able to compare the costs of delivering fuel to government sites to determine the best pricing for a particular entity. In some cases, we find that governments are already purchasing effectively. In many cases, however, we find that governments are paying more for their petroleum than what they could be paying on another contract. Through our pricing analysis service, Riggins can help you understand pricing differences, and can provide support in managing the transition to a new contract while ensuring compliance with all laws and statutes.

The examples below show how we help customers with tanks in various counties across New Jersey.

Customer Need	How We Helped
A customer in Cape May County with a 10,000 gallon tank needs to order 8,000 gallons	Riggins found that the customer could save \$0.044 per gallon by switching from the State Contract to the MRESC Contract
A customer in Mercer County with a 10,000 gallon tank needs to order 3,000 gallons	Riggins found that the customer could save \$0.038 per gallon by switching from the MRESC Contract to the State Contract
A customer in Monmouth County with a 4,000 gallon tank needs to order 4,000 gallons	Riggins found that the customer could save \$0.056 per gallon by switching from the State Contract to the MRESC Contract

To find out how you can get your own pricing analysis, collect the following information and contact Riggins Inc. at 856-825-7600, or email rpriggins@riginsoil.com.

- **Billing information:** Organization Name, Contact Name, Address, Phone, Fax, Email, Federal ID #
- **Delivery information:** Address, Delivery Contact Name, Delivery Phone #
- **Delivery Type:** Will Call (need 48 hours advance notice), Automatic (including frequency)
- **Tank Information:** Size, Aboveground/Underground, Product type